

From hesitant doubt To confidence throughout.



#BusinessMadePersonal

Certainty doesn't come first.

A familiar tension can surface when organizations are preparing the way for – or at least considering – SAP modernization: are we ready to take the next step?

Do we have:

- Assurance on direction.
- Assurance on investment.
- Assurance on potential disruption.

And with all the routes available, shifting priorities, and limited visibility, that hesitation makes sense. But the real issue isn't the decision itself. It's the cost of delaying it.

Because while organizations wait for a complete picture, complexity continues to evolve. But approached in the right way, modernization brings unknowns into view – rather than leaving them unresolved.

Where certainty breaks down.

Evidence shows that when SAP modernization is delayed until everything feels clear, organizations find themselves:

- Circling decisions without the insight to progress.
- Relying on assumptions instead of real understanding.
- Struggling to align stakeholders around competing options.
- Watching complexity increase while clarity stays out of reach.

That's not progress.

That's uncertainty building over time.

REALITY CHECK #1

**49% of
SAP S/4HANA**

projects exceed their original budgets, meaning a strong underestimation of the amount of work required.

Source: <https://www.asug.com/insights/the-state-of-sap-s-4hana-adoption-trends-successes-and-challenges>

From insight to action.

Modernization begins with visibility – not assumption.

That means shifting:

From waiting for a fully defined strategy.
To building clarity through understanding your SAP landscape.

From relying on perceived complexity.
To uncovering what actually drives risk and effort.

From delaying decisions until everything is known.
To progressing step-by-step, with insight at every stage.

From treating SAP strategy as abstract.
To grounding it in how your business actually operates.

REALITY CHECK #2

**Over 60% of
organizations**

experience deviations in budget, timeline, or quality during SAP migrations.

Source: <https://www.cio.com/article/3851772/sap-users-struggle-with-s4-hana-migration.html>



Certainty made personal.

Every SAP environment carries its own version of uncertainty – shaped by the way systems have evolved, the decisions behind them, and the pressures your business is under today.

Which means there's no single route forward, and no value in forcing one.

That's where HCLTech works differently. We embed alongside your teams to understand where you are, what matters, and how fast you need to move. Not pushing a predefined path, but helping you move in a direction that best fits your business – at the right pace, with the right technology.

From there, uncertainty is reduced through:

AI-led landscape discovery and insight:

using advanced analytics to uncover risks earlier, improve predictability, and enable access to SAP's latest AI-driven capabilities.

Migration Factory:

combining industrialized execution with hands-on partnership, so progress is guided, supported, and aligned to how your business operates.

HCLTech iCore-driven industry transformation:

concentrating effort on the areas that unlock the most value, while avoiding unnecessary change that adds cost and disruption.

Innovation integration:

enabling the adoption of SAP Joule, SAP Business AI, and broader AI capabilities – so innovation becomes a reason to move, not a future promise.

Customer-shaped transformation pathways:

supporting greenfield, brownfield, or hybrid approaches based on your priorities, constraints, and ambitions.



The outcome.

- Clear direction for your SAP modernization.
- Greater confidence in decision-making.
- Reduced risk through improved visibility.
- Stronger alignment across stakeholders.
- A roadmap for your business grounded in real understanding.

Because the best outcomes aren't found in waiting. They're created, step-by-step, in motion.

YOUR AMBITIONS



OUR CAPABILITIES



**From thinking unsure
to tomorrow secure.**

Inform your SAP modernization story by

[clicking here](#)

Or let's talk.

We'll help surface what's driving uncertainty in your SAP landscape and map a smarter way forward.

The coffee is on us (we'll send a free voucher*) for a conversation rich with clarity and insight.

[Get in touch](#)

*T&Cs apply.